



**RISK SOLUTIONS  
INTERNATIONAL**

**car hire**



# Assistance Products & Services

## Unique and tailored solutions

Using its capabilities as a base, RSI builds combined and customised products and service solutions for its corporate clients that suit their customers' needs.

## we listen to your needs

*We build products and solutions to fit our corporate client's strategy.*

*Working in synergy with our corporate clients, by first understanding their strategies, we develop products and solutions that talk to their specific pain points and opportunities. For example their strategies could be focussed on cost, growth or customer service. This approach helps us to give our corporate clients products and solutions that fit.*



## our purpose

*To help one million households in South Africa by providing real value-added products and services to create meaningful employment for 10,000 artisans*

## car hire

RSI's car hire policies cover the consumer for a rental vehicle in the case of an insured event on the underlying policy. This product is available to both private and commercial clients. Our flexible business model will provide our corporate clients with new revenue streams and access to unique product offerings.

Our products are tailored to provide car hire for the following:



### Motor Insurance Car Hire

This product is designed as an add on to a comprehensive insurance policy and offers car hire as a benefit.

The following cover can be provided for a corporate clients' customers:

- In the case of an insured event such as accidental damage and theft
- For the use of insured/nominated driver
- For a predefined number of days (often 30 days)
- Unlimited kilometres



### Mechanical Breakdown Car Hire

This product is designed as an add on to a comprehensive insurance policy and offers a three-day mechanical breakdown car hire benefit.

The following cover can be provided for a corporate clients' customers:

- In the case of a breakdown resulting the vehicle to be un-operational
- For the use of insured/nominated driver
- For a predefined number of days (often 3 days)
- Unlimited kilometres



### Funeral Policy Car Hire

This product is designed as an add on to a group life or funeral policy. It covers the consumer for car hire for a specified number of days in the event of a death claim on the underlying policy.

The following cover can be provided for a corporate clients' customers:

- For a predefined number of days (often 4 days)
- No deposit required
- Unlimited kilometres
- 1 Tank of fuel

# watch us **WOW** your customers

*We help our corporate clients retain their customers.*

*We see it as our role to delight your customers, to WOW them. Insurance policies can often be contentious with clients not fully grasping their cover and not remembering that there are limitations to their cover at claim stage. In order to help mitigate this, RSI have tailored their products and services to ensure maximal customer service and to increase customer retention, particularly after a claim.*

## our products deliver **real** customer value

*We deliver real value products and services, cost effectively and with excellent customer experience.*

*VAPS (Value added products and services) for the insurance market are typically priced based on consumer perceived value and not always on real value. The time is right to turn this on its head.*

*We ensure that our corporate clients' customers:*

- *Acquire real value (not only perceived value) products*
- *Make maximal use of benefits*
- *Pay a fair price for their products*
- *Experience excellent service*

### Contact us

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